



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

👤 23 ani
♀ Feminin
📍 Chișinău
💰 12 000 MDL

in

Preferințe

- Full-time
- Part-time
- Remote

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Fluent

Remote worker

Despre mine

Licențiată în Relații Internaționale, în prezent urmez un Master în Audit și Managementul Fondurilor Europene. Sunt o persoană care învață rapid, organizată, responsabilă și empatică. Abordez fiecare provocare ca pe o oportunitate de a crește și de a oferi rezultate semnificative.

Experiența profesională

Sales Manager · Pro Gaming Software · Peste hotare
Februarie 2024 - Iunie 2024 · 5 luni

I have been responsible for negotiating with existing clients to present the project and promote additional services by making calls to a customer base already familiar with them. Additionally, I have provided clients with consultancy regarding the project's services and opportunities, assisted in resolving their issues, and facilitated communication with other departments within the company.

Sales Consultant · Origini.MD · Chișinău
Octombrie 2021 - Septembrie 2022 · 12 luni

I communicated with clients, identified their needs, and sought solutions to satisfy them. Additionally, I studied new collections and technologies in the fashion industry, collaborated with the team to achieve sales objectives, and participated in administrative activities and logistics processes.

Sales Manager · Studio - Moderna · Chișinău
Ianuarie 2020 - Iulie 2021 · 1 an 6 luni

As a sales representative in a cold calling call center, I was responsible for attracting new customers by being attentive and accurate in recording the information collected during calls, including customer details, preferences, and feedback. Additionally, I consistently met and even exceeded set objectives, such as achieving a certain number of daily calls or ambitious sales targets.

Domeniul dorit

- Management

Studii: Superioare

Universitatea din Craiova

Absolvit în: 2024

Facultatea: Stiinte Sociale

Specialitatea: Relatii Internationale

Universitatea din Timișoara

Studiez la moment

Facultatea: Economie și Administrarea Afacerilor

Specialitatea: Auditul și managementul financiar al fondurilor europene

Cursuri, training-uri

Completion Certificate in SEO Fundamentals

Absolvit în 2023

Organizator: CEO ,Simplilearn