



43 ani
 Masculin
 Chișinău
 2 000 MDL

Preferințe

- Full-time

Limbi

- **Română** · Nu cunosc
- **Rusă** · Fluent
- **Germană** · Elementar
- **Spaniolă** · Elementar

Permis de conducere

Categoria: B

Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ro/prices/cv>

Amazon E-Commerce Manager/Product and Amazon Account Manager

Despre mine

Rest assured, he will be a decent member of your team and put all his experience and effort into leading your company to prosperity.

- Familiar with all aspects of running store on Amazon on Private Label, Wholesale, Online Arbitrage, and Dropshipping models;
 - Fluent in verbal and written English. Resided in SF Bay Area for a number of years;
 - Excelled in providing exceptional customer service that was crucial in dropshipping and always encouraged clients to give him a call to hear their needs and fears, resulting in the best feedback on sellers and product reviews;
 - Gained own approaches in collecting data on buyers and competitors;
 - Dealt with all major carriers and know how to track and manage delivery in proper manner;
 - Solved issues with returns and buyer's claims;
 - Earned deep knowledge in reinstating seller's accounts after Amazon banning;
 - Win a great number of buyer's A to Z guarantee claims
 - Phone calls to Amazon support;
 - Intimately acquainted with all major apps related to Amazon: Helium 10, Keepa, AMZ.ONE, Jounge Scout, numerous apps for SEO;
 - Can handle big data information;
- Additional skills:
- MS Office Suite, Google Suite and other main apps;
 - Can handle team management and CRM software (including BITRIX24);
 - Typing 60 WPM and uses all shortcuts on keyboard;
 - Skilled in eBay & Etsy and some with Walmart and other marketplaces;
 - Succeeded in Amazon and other marketplaces' listings production from A to Z;
 - Sales funnels, animated and landing pages creation for product promotion;
 - YouTube channel;

- New account registration on Amazon for individuals and entities;
- Experienced in remote team management;

Experiența profesională

Account and Store Manager · Amazon & Major Marketplaces · Fairfax

Noiembrie 2015 - August 2022 · 6 ani 10 luni

Handled all aspects of selling on Amazon on Private Label, Wholesale, Online Arbitrage, and Dropshipping models

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Studii: Superioare

TACU

Absolvit în: 2003

Facultatea: Architecture

Specialitatea: Architecture