



23 years

o Male

Bălti

☐ 5 500 MDL

#### **TOP Skills**

 Network development Sales consultation Client Service Revenue Generation Competitor research Process Improvement Sales Development Customer Service Customer Relations
 5 months

#### **Preferences**

- Full-time
- In shifts
- In-house

# Languages

- Romanian · Don't know
- Russian · Native

# Datele de contact sunt contra cost. Detalii aici: https://www.rabota.md/ro/prices/cv

# **Sales Manager**

#### About me

am a sociable and friendly person. I know how to find an approach to clients and am always happy to help.

Organization and punctuality are my key qualities.

### Work experience

#### **Call center operator** · SRL. AbesWeb

March 2023 - May 2023 · 3 months

Adhered to established policies and procedures when handling customer accounts.

Developed key customer relationships to increase sales. Set up meetings with potential clients and listened to their wishes and concerns.

Skills: Network development Sales consultation Client Service Revenue Generation Competitor research Process Improvement Sales Development Customer Service Customer Relations

#### Sales Agent · SRL. Radorina

August 2021 - October 2021 · 2 months

Conducted market research to identify potential customers and their needs.

Created presentations and proposals for prospective clients. Developed relationships with customers by providing excellent customer service.

Skills: Network development Sales consultation Client Service Revenue Generation Competitor research Process Improvement Sales Development Customer Service Customer Relations

# **Desired industry**

• IT, Tech

# **Education: Specialized secondary**

**Professional School Nr.1** 

Graduated in: 2021
Speciality: Carpenter